



Exam Name - Certified Change Manager - Foundation (CCMF)

Sample Exam

- 1. What is the primary purpose of change management in an organization?
 - A. To maintain the status quo
 - B. To ensure a structured transition during change
 - C. To increase employee workload
 - D. To eliminate all risk

Answer **B**

- 2. According to Lewin's model, what does "refreeze" refer to?
 - A. Starting a change
 - B. Stabilizing new behaviors
 - C. Reverting to old processes
 - D. Halting adjustments

Answer **B**

- **3.** In Kotter's model, what comes first?
 - A. Communicating vision
 - B. Empowering action
 - C. Generating short-term wins
 - D. Establishing a sense of urgency

Answer **D**





- **4.** When someone sabotages the change effort, you should:
 - A. Assign them key tasks
 - B. Exclude them from the initiative
 - C. Ignore and hope it ends
 - D. Accept sabotage as inevitable

Answer A

- **5.** According to Kolb, after "reflective observation" comes:
 - A. Concrete experience
 - B. Active experimentation
 - C. Abstract conceptualization
 - D. End of cycle

Answer C

- **6.** Why use storytelling in change communication?
 - A. It stimulates rational analysis
 - B. It showcases plans and timelines
 - C. It emotionally engages and illustrates overcoming obstacles
 - D. It entertains to reduce resistance

Answer C